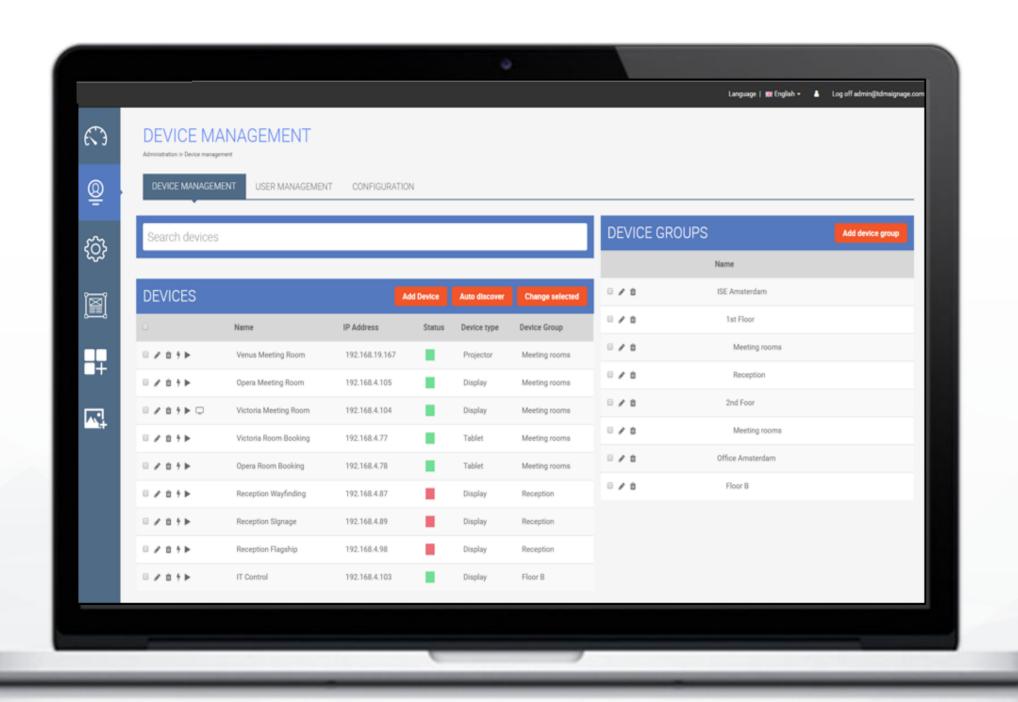


**TEOS Manage** is a powerful software application that enables you to easily manage all of a building's IP devices, content, and meeting rooms





### **Full control**

Monitor and control networked devices, manage rooms, create content.



#### Schedule device on and off times

Save energy when not in use, such as evenings or weekends.



### Rapidly pinpoint issues

Receive a notification if a device isn't working, fix it in advance.



### Create your own impressive signage

Design content and schedule the playout across the workplace in minutes.



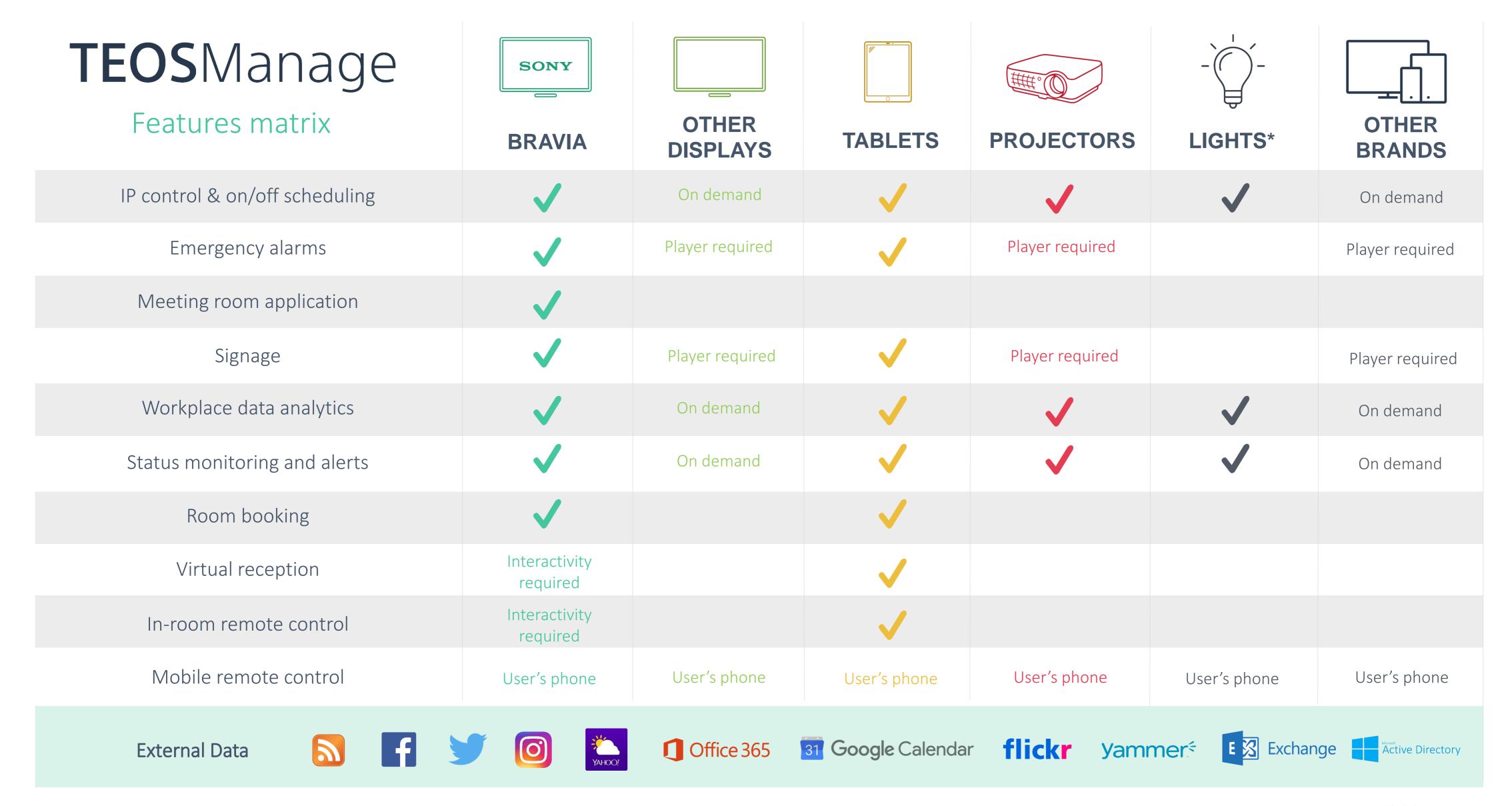
### Optimise meeting room usage

Integrate tablets with your centralised booking system to show meeting schedules and book rooms.

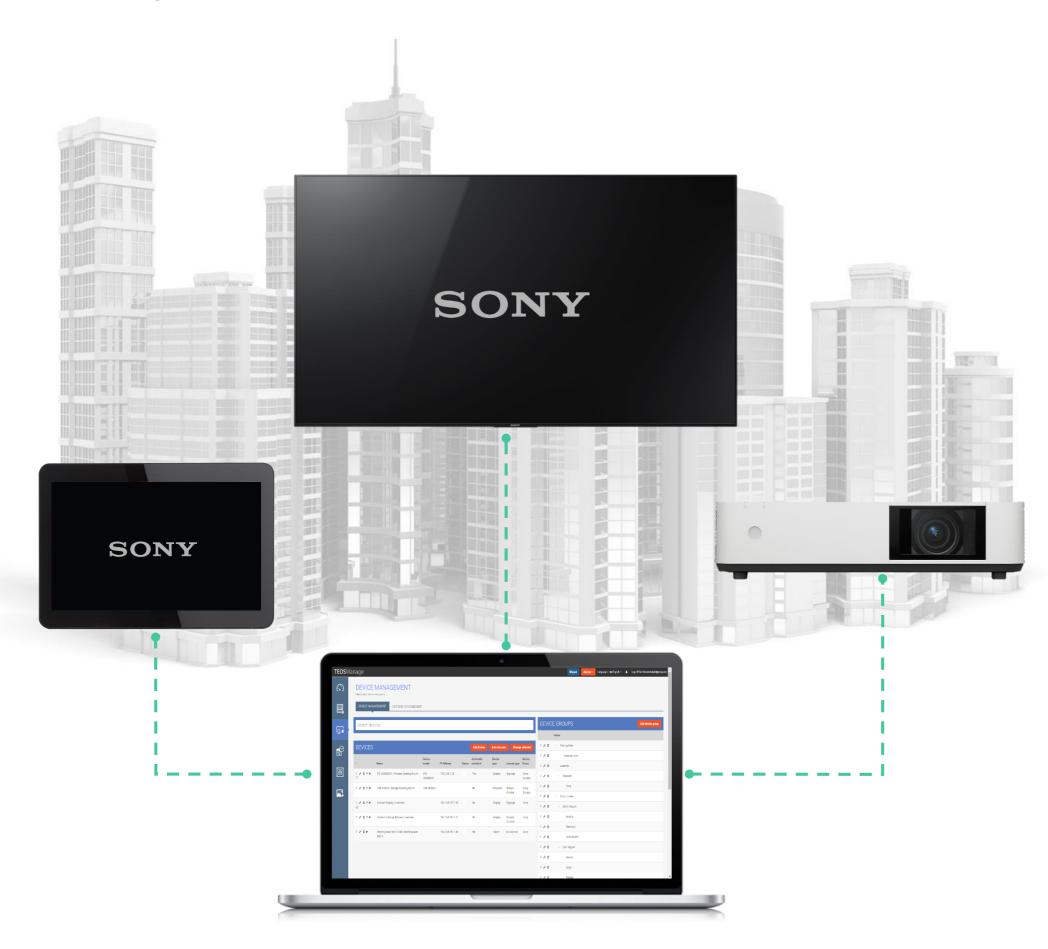


### Scalable, cost-effective, and easy to use

Add new devices within no time, and group them by location for easier management.



## Key features



### Control networked devices

TEOS Manage streamlines the control and maintenance of all your connected devices.



#### **Control**

Have total control over all your connected devices.



#### **Monitor status**

Avoid downtime by pre-emptively identifying device issues.



#### Schedule

Reduce electricity bills by managing the agenda of your devices.

# Key features



## Design digital signage

Easily create your own impressive signage in minutes.



#### Create

Create colourful, eye-catching signage and distribute instantly to networked screens.



#### **Customise**

On demand customisation for templates, interactivity, and features.



#### **Alarms**

In the case of emergencies, send alarms to all devices.

# Key features



### Optimise meeting room usage

Avoid double bookings and poor space utilisation by easily checking in, booking, and extending meetings.



### **Optimise**

Booked rooms get released if no one checks-in.



#### Save time

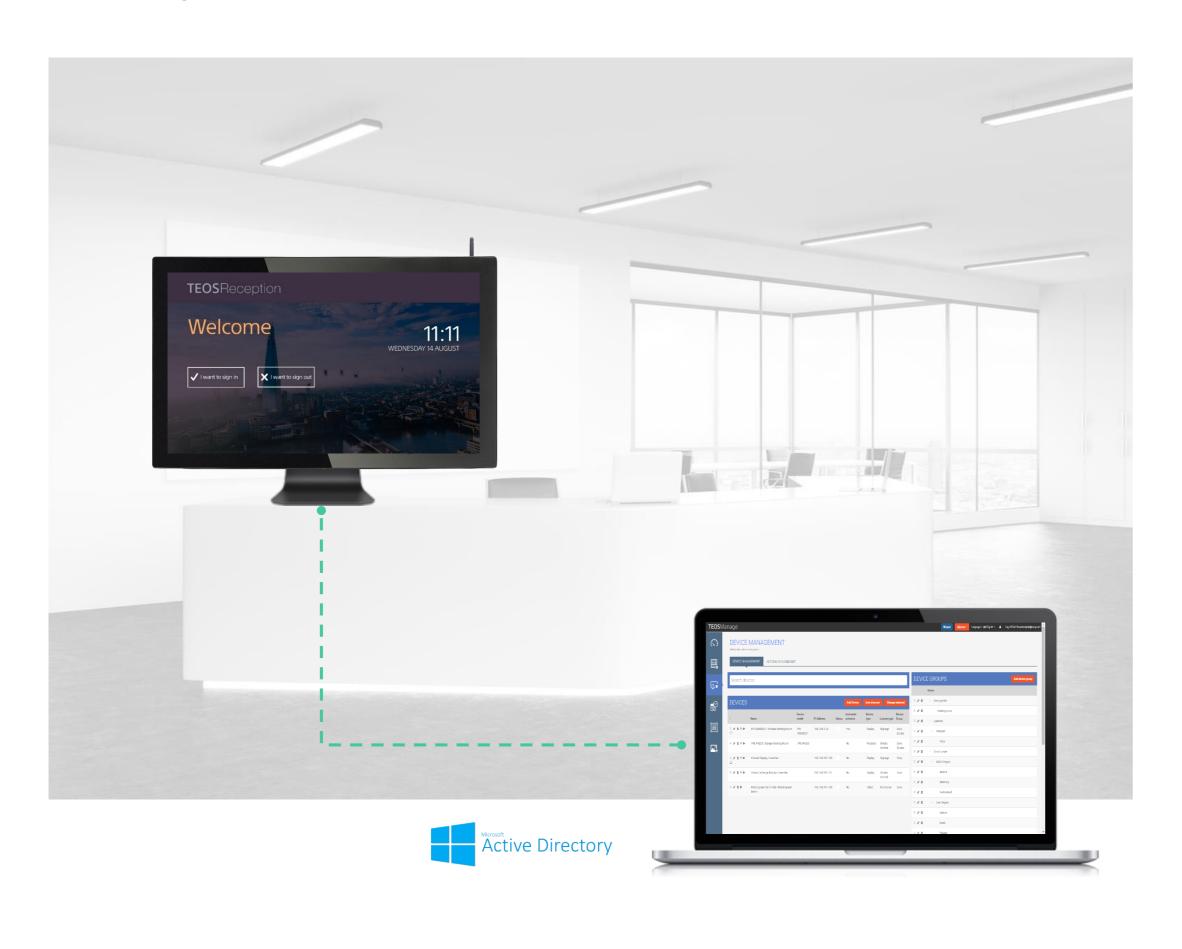
No more wasted time hunting for available rooms.



#### **Touch**

Easy and intuitive meeting room booking through tablet touch screens.

# Key features



### Efficiently check-in visitors

Virtual reception service with no need for staff.



#### **Cut costs**

Automated check-in means no need for reception staff.



#### **Customise**

Customise the check-in experience and process for specific visitors.



#### **Notifications**

Employees automatically get an SMS or email notification when visitors arrive.

## Key features



### Freely control room devices from your mobile

Employees can take control of connected devices and regulate lighting<sup>1</sup> in their meeting rooms, all from their smart phone<sup>2</sup> or an in-room tablet.



### Easy to use

Just one tap of an NFC tag and you can control meeting room devices.



#### Free<sup>3</sup>

The solution is free but only works on devices that have a TEOS Manage licence.

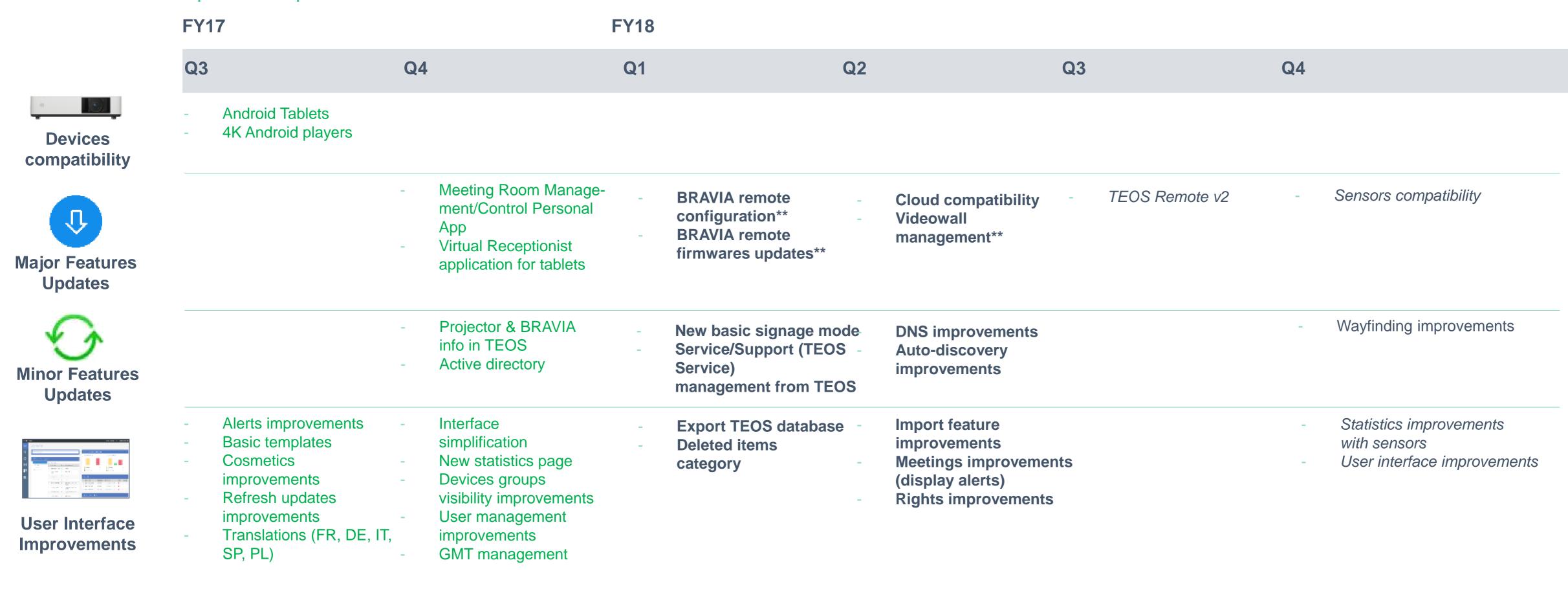


#### Remove hardware

Users just need their mobile phone. Get rid of old controllers.

# TEOSManage Roadmap

The roadmap is continuously being developed based on user feedback and requests. If there are specific features or improvements desired then we will take them into consideration for the next development phase.



TEOSManage Software Licenses	TEM-SRV100  TEOS Manage server software	TEM-CO10  TEOS Manage IP control licence	TEM-MR10  TEOS Manage meeting display license	TEM-TA10  TEOS Manage tablet customisation licence	TEM-DS10  TEOS Manage total signage license
IP control & on/off scheduling					
Emergency alarms			**		
Meeting room application					
Signage					
Workplace data analytics					
Status monitoring and alerts					
Room booking					
Virtual reception					
In-room remote control					
Mobile remote control		User's phone	User's phone	User's phone	User's phone
Requirement	1 / local server	1 / device	1 / device	1 / device	1 / device
List price (lifetime)	€ 500	€ 80*	€ 180*	€ 180*	€ 380*
External Data	YAHOO!	fice 365 31 Google	Calendar <b>flickr</b>	yammer <sup>€</sup> Exc	hange Active Directory



<sup>\*1</sup> year of free firmware updates & support (€30 each following year)

<sup>\*\*</sup> Video and image format alarms only.

<b>TEOS</b> Manage								
Service Licenses	STANDARD	PSP.TEM100.1X	PSP.TEM100.2X	PSP.TEM100.4X	PSP.CE.TDM.TRAIN.1	PSP.CE.TDM.INIT.1	PSP.CE.TDM.SITE.1	PSP.CE.TDM.CUST.1
PrimeSupport	PrimeSupport <b>Pro</b>	PrimeSupport <b>Elite</b>	PrimeSupport <b>Elite</b>	PrimeSupport <b>Elite</b>	PrimeSupport On-Demand	PrimeSupport On-Demand	PrimeSupport On-Demand	PrimeSupport On-Demand
Description	Standard coverage, 1 year	1 year coverage extension	2 year coverage extension	4 year coverage extension	On-site training for one day	On-site installation for one day	On-site support for one day	On-site custom development, one day
Duration	1 year	2 years	3 years	5 years	1 day	1 day	1 day	1 day
Remote Support								
New firmware	<b>✓</b>							
New features								
On-site training								
On-site installation								
On-site support								
On-site custom development								
Requirement	1 / device	1 / device	1 / device	1 / device	1 / site	1 / site	1 / site	1 day
Price	Free	€ 30	€ 60	€ 120	€ 1,200	€ 1,200	€ 1,500	€ 1,200



# **TEOS**Connect

Mirror content wirelessly from laptops to BRAVIA Professional Displays to enjoy smoother and more focused meetings.



**TEOS**Connect



### Simple install

Easy-to-install software; doesn't require any help from your IT team.



#### No extra hardware or receiver needed

The technology is built-in to the BRAVIA Professional Display.



#### **Instant connection**

Save time in every presentation with no cluttered connecting cables.



### **Smooth and fast mirroring**

High speed content mirroring for both videos and presentations with ~350ms latency.

# TEOSConnect (without dongle) - User Flow

Designed with simplicity in mind, for employees and guests.



Anna is an employee at Sony and has invited a guest to her office for a meeting.



Anna enters a meeting room and opens the TEOS Connect app on her laptop.



She clicks connect, and on the **BRAVIA Professional Display** appears a pop-up with a security















Jacob works for an agency and is a guest visiting Anna at her office.



**DIRECT** Wi Fi

Jacob enters the meeting room with Anna and connects to the **BRAVIA's Wi-Fi** Direct.





He then downloads the TEOS Connect app from a URL on the display interface.





Jacob opens the app, selects the correct BRAVIA and clicks connect.



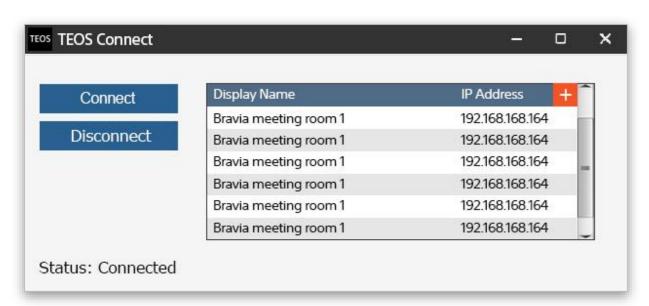
He inputs the key code from the BRAVIA into the app, and then his laptop is connected.



# TEOSConnect

## Specifications





Application interface (TEOS Connect without dongle)





Features	Without Dongle	With Dongle
Computers compatibility  • Windows 7/8/10 34 & 64 bit versions  • Mac OS X  • Android  • iOS  Devices compatibility without additional player  • All Android BRAVIA	Development of both fe	atures will start in FY18 Q1
<ul> <li>Specifications</li> <li>Video mode up to 1080p at ~350ms and 25fps*</li> <li>Audio support at 128kbit</li> <li>Screen data transport security &amp; Wireless encryption at 128-bits</li> <li>Wireless frequency at 2.4 Ghz</li> <li>Wireless frequency at 5 Ghz</li> </ul>		
<ul> <li>Additional features</li> <li>No use of the computer network card</li> <li>Easy auto-pairing/scan process with BRAVIA</li> <li>Dynamic process for 4 simultaneous users at the same time</li> <li>Compatibility with touch</li> </ul>	Development of both fe	atures will start in FY18 Q1

<sup>\*</sup>One mode kept with major improvement on mouse latency impression



# TEOSBook

Avoid double bookings and poor space utilisation by easily checking in, booking, and extending meetings.











### Optimise the usage of meeting rooms

No more unused space. Booked rooms get released if no one checks in.



#### Save time

No more wasted time hunting for rooms.



### **Book rooms directly from tablets**

Easily create meetings by from interactive tablets.



### Instantly see what is booked and when

Red and green LED lighting shows room availability from a distance, and meeting agendas are shown on tablets.



### **Customise design**

TEOS Manage lets you create your own look and feel.

# TEOSBook Specifications

TEOS Book is controlled by TEOS Manage and integrates with our range of B2B grade Android tablets.





Tablet Specifications	TEM-TA10  TEOS Manage licence for tablet customisation	<b>TEB-7DSQPM</b> 7" Android tablet	TEB-10DSQPL  10" Android tablet
Size		7"	10.1"
Resolution		1024 x 600	1280 x 800
Brightness		240 cd/m2	500 cd/m2
Touch		Projected Capacitive (5 Points)	Projected Capacitive (5 Points)
CPU		RK3188, Cortex A9, 1.6GHz, Quad Core	RK3188, Cortex A9, 1.6GHz, Quad Core
System Memory		2GB DDR3 SDRAM	2GB DDR3 SDRAM
I/O Ports		USB, Micro USB, HDMI	USB, Micro USB, HDMI
Networking		LAN RJ45 Wired Network and WiFi	LAN RJ45 Wired Network and WiFi
Power Over Ethernet			
Mounting		VESA 75*48	VESA 75
Usage		24/7	24/7
List price (lifetime)	€ 180 / unit*	€ 380 / unit	€ 450 / unit



# **TEOS**Reception

With TEOS Reception visitors feel welcome, informed and can check in smoothly to notify their host of their arrival.







### **Cut costs**

Reduce manpower costs and queuing times.



### **Customise design**

Customisable design, features, and interface.



#### **Immediate notifications**

Employees automatically get an SMS or email notification when visitors arrive .



### **Print badges**

Instantly print customised visitor badges.

# TEOSReception Experience Example

The design and interface is customisable, this is just an example



The visitor arrives at the building, approaches the TEOS Reception, and selects "I want to sign in".



The visitor is asked if they have an appointment. They select "I have an appointment" and input their name.

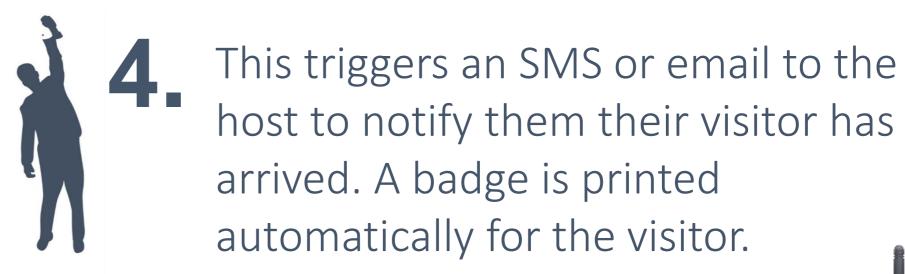




# TEOSReception Experience Example

The visitor searches for the name of their host, and then selects them from the list. TEOS Reception can be linked to Active Directory.









# TEOSReception Specifications

TEOS Reception is controlled by TEOS Manage and integrates with our range of B2B grade Android tablets.





Specifications	TEM-TA10  TEOS Manage licence for tablet customisation	TEB-15DSKP  15" Android tablet	TEB-22DSK  22" Android tablet
Size		15.6"	21.5"
Resolution		1920 x 1080 IPS	1920 x 1080
Brightness		300 cd/m2	250 cd/m2
Touch		Projected Capacitive (10 touchpoints)	Projected Capacitive (10 touchpoints)
CPU		Cortex A17, 2.0 GHz, Quad Core	Cortex A17, 2.0 GHz, Quad Core
System Memory		2GB DDR3 SDRAM	2GB DDR3 SDRAM
I/O Ports		USB, Micro USB, HDMI	(Micro) USB
Networking		LAN RJ45 / WiFi / PoE / Bluetooth	LAN RJ45 / WiFi
Power Over Ethernet			×
Mounting		VESA 100	VESA 100
Usage		24/7	24/7
List price	€ 180 / unit*	€ 850 / unit	€ 1,020 / unit



# **TEOS**Remote

Employees can take control of connected devices and regulate lighting<sup>1</sup> in their meeting rooms, all from their smart phone<sup>2</sup> or an in-room tablet.





### Easy to use

Just one tap of an NFC tag and you can control meeting room devices.



#### Free to use<sup>3</sup>

The solution is free but only works on devices that have a TEOS Manage licence.



#### Remove old hardware controllers

Users can control devices from their mobile phone. No need for old controllers.



### **Customise design**

TEOS Manage lets you create your own look and feel.

<sup>&</sup>lt;sup>1.</sup> Philips Hue

<sup>&</sup>lt;sup>2.</sup> Android mobile devices only at present

<sup>&</sup>lt;sup>3.</sup> NFC tag is chargeable